

# ANURAG OJHA

434-328-9666 • ojhaa21@arden.virginia.edu • linkedin.com/in/anuragojha92

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## EDUCATION

**University of Virginia Darden School of Business** – Charlottesville, VA **May 2021**

*Candidate for Master of Business Administration – Full-Time MBA Program, with Specialization in Management Science (designated STEM degree)*

- Sydney F. Small Memorial Fellowship – Full Tuition; Winner – Amazon Case Contest 2019; Vice President, Careers, Darden Technology Club; Finalist – UVA Entrepreneurship Cup; GMAT – 770 (Quant 51, Verbal 42)

**VIT University** – Vellore, Tamil Nadu/India

**May 2015**

*B.Tech. in Computer Science Engineering, May 2015*

- GPA: 9.06(A). Honor list; Activities - Co-Ordinator Riviera'14 – VIT's annual cultural festival; Course advisor – Data Warehousing

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## EXPERIENCE

**Google** – Mountain View, California

**2020**

**MBA Product Management Intern, Google Payments Platform**

*Delivered short- and long-term checkout re-authentication and opt-out strategy, driven by customer, competitive, and internal insights.*

- Delivered strategic analyses, competitive analyses, internal analyses, and product roadmap document to key stakeholders, including the Payments leadership team
- Proposed solutions to increase forms-of-payments coverage for YouTube, Google Play, and Google Stadia with significant incremental revenue impact
- Proposed re-authentication and opt-out optimizations with potential double-digit checkout conversion improvements (based on experiments)
- Performed competitive analysis of existing split payments solutions such as Stripe Connect and PayPal adaptive payments, identifying critical gaps

**Visa Inc** – Bengaluru, Karnataka/India

**Sr. Software Engineer**

**2017-2019**

*Ideated, developed, and delivered essential technology products for Visa Developer Platform – Visa's API Platform, the Visa Innovation team, and the Visa Ready Project – a B2B portal that allows companies to certify digital payment solutions.*

- Led a short-staffed team of 5 to deliver the Visa Ready Portal two weeks ahead of schedule, automating key client onboarding workflows and reducing onboarding time by 50%; awarded Visa Leadership Award for Enabling and Inspiring (top 0.1% employees) in 2018
- Presented the initial concept of the Visa Developer Community, led its implementation and eventual successful launch which resulted in over 100k clicks in 2018
- Founder of the FinTech Innovation Club at Visa, India, which brings together developers and product managers to innovate on new ideas in payments and digital currency; 3 club ideas have received official funding
- Proposed our platform's technology stack upgrade after a 2-month analysis of key security, performance, and reliability metrics, led the development effort in a cross-border team spanning three continents, result- 50% fewer defects and 95% fewer security findings; awarded Above and Beyond Award in 2019 (top 2% employees)
- Designed a distributed CaaS (Cache-as-a-service) prototype that improved page serving performance by over 500% and doubled server traffic handling capacity

**Software Engineer**

**2015-2017**

*Developed key foundational technology offerings of the Visa Developer Platform.*

- Architected the Developer Platform's logging framework and eventual logging service that handled, filtered and masked over 1 million logs a day
- Developed the platform's search capabilities which used edge n-gram based inverted indexing solution, enabling 80% more keyword-based and 30% more semantic matches; awarded Above and Beyond Award (top 2% employees) in 2016
- Mentored Visa Bengaluru's first batch of interns in 2016, receiving one of the highest upward feedback company-wide and resulting in all three interns getting full-time offers

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## ADDITIONAL INFORMATION

- Undergraduate internships – S&P Global, Ericsson
- Technologies – JavaScript (TypeScript), Python, Java (Intermediate), SQL, Mongo, Redis, Oracle
- Others – Reactive (Rx), Distributed Architecture, Git, Agile, Cybersecurity, API Platforms, REST, MVC, Microservices
- Personal Projects – OjhaCoin - a custom cryptocurrency, Facebook Messenger based ATM locator